



# Influencing Virtual Teams: 17 Tactics That Get Things Done with Your Remote Employees

By Hassan Osman

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**Influencing Virtual Teams: 17 Tactics That Get Things Done with Your Remote Employees** By Hassan Osman

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**Learn the psychological secrets of persuasion that influence your remote employees to do what you need them to do.**

Stop chasing down your employees to make sure that their work is being done.

In "*Influencing Virtual Teams*" you'll get step-by-step tactics that you can implement straightaway with your team to improve your team's engagement and commitment to doing their work.

You'll learn:

- How a single word can increase compliance by 33%.
- **How to make someone reply back to your emails (using only the subject line).**
- How to set deadlines so that they're met by your team.
- **What you need to do *before, during and after* every meeting to increase adoption rates.**
- How to ensure 100% commitment from a team member in six easy steps.
- **Using just four questions, how to know what your remote employees are really thinking.**
- How to leave the perfect voice message.
- **The secret formula for establishing trust with your team.**

And much, much more!

**Here's what's covered in the book:**

**Tactic #1:** One Word That Influences Your Virtual Team

- Tactic #2:** Set Deadlines
- Tactic #3:** Assign Responsibility
- Tactic #4:** Explain Tasks
- Tactic #5:** When Delegating Tasks, Write Them Out
- Tactic #6:** The Secret Formula for Establishing Trust
- Tactic #7:** Increase Reliability Among Your Team
- Tactic #8:** Increase the Level of Likeability
- Tactic #9:** Six Steps to Ensure 100% Commitment
- Tactic #10:** Know What Someone Is Really Thinking
- Tactic #11:** Leave the Perfect Voice Message
- Tactic #12:** Write Assertive Emails
- Tactic #13:** What You Should Do *Before* Every Meeting
- Tactic #14:** What You Should Do *During* Every Meeting
- Tactic #15:** What You Should Do *After* Every Meeting
- Tactic #16:** Use Your Voice to Your Advantage
- Tactic #17:** Make Your Emails Stand Out Using The Subject Line

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### **Editorial Review**

#### Review

"I have led large, virtual, and global teams for over 20 years; yet, I learned something new on each page turn. The book is extremely actionable and the recommendations are backed by research. It is a pleasure to read."

**- Hector Munoz, Executive Director, Ernst & Young LLP**

"The book includes many immediately actionable ideas for managing a distributed team. Clarity and efficiency of communication is paramount in a virtual environment and Hassan has honed in on the key tactics that will make a big difference in your work day."

**- Tom Moor, Co-founder of Sqwiggle and Buffer**

"Simple, yet powerful concepts around influencing, aligning and succeeding in a virtual environment. Hassan's book is gospel to all virtual managers!"

**- Sameer Sait, VP and Head of Information Security, MassMutual Financial Group**

"This book lays out the imperatives of managing virtual teams. Hassan's framework will differentiate between good and great managers."

**- Marjon Dean, Global Account Executive, Microsoft**

"Smart, easy to read, and pragmatic. 'Influencing Virtual Teams' is now a must-read for all of my clients building remote teams."

**- Patrick Linton, Co-Founder, BoltonRemote.com**

"This is a must-have guide for virtual team leaders, both newbies and pros. A great new resource."

**- Dr. Howard B. Esbin, Creator of Prelude, PlayPrelude.com**

"17 tactics with clear steps that can quickly improve the productivity, trust, and commitment of your team. A MUST READ for anyone that manages virtual teams!"

**- Phil Montero, Business Consultant & Founder of TheAnywhereOffice.com**

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This Influencing Virtual Teams: 17 Tactics That Get Things Done with Your Remote Employees book is simply not ordinary book, you have after that it the world is in your hands. The benefit you get by reading this book is information inside this guide incredible fresh, you will get details which is getting deeper an individual read a lot of information you will get. This particular Influencing Virtual Teams: 17 Tactics That Get Things Done with Your Remote Employees without we understand teach the one who looking at it become critical in pondering and analyzing. Don't always be worry Influencing Virtual Teams: 17 Tactics That Get Things Done with Your Remote Employees can bring any time you are and not make your handbag space or bookshelves' come to be full because you can have it within your lovely laptop even phone. This

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**Lewis Skinner:**

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The book Influencing Virtual Teams: 17 Tactics That Get Things Done with Your Remote Employees has a lot of knowledge on it. So when you make sure to read this book you can get a lot of benefit. The book was published by the very famous author. The author makes some research before write this book. That book very easy to read you can obtain the point easily after reading this article book.

**Willie Batres:**

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